

FIC Members Business Sentiment Index

March 2021



Response rate approximately **40%**





Do you expect your revenues from Romanian business for next year compared to prior year, to:



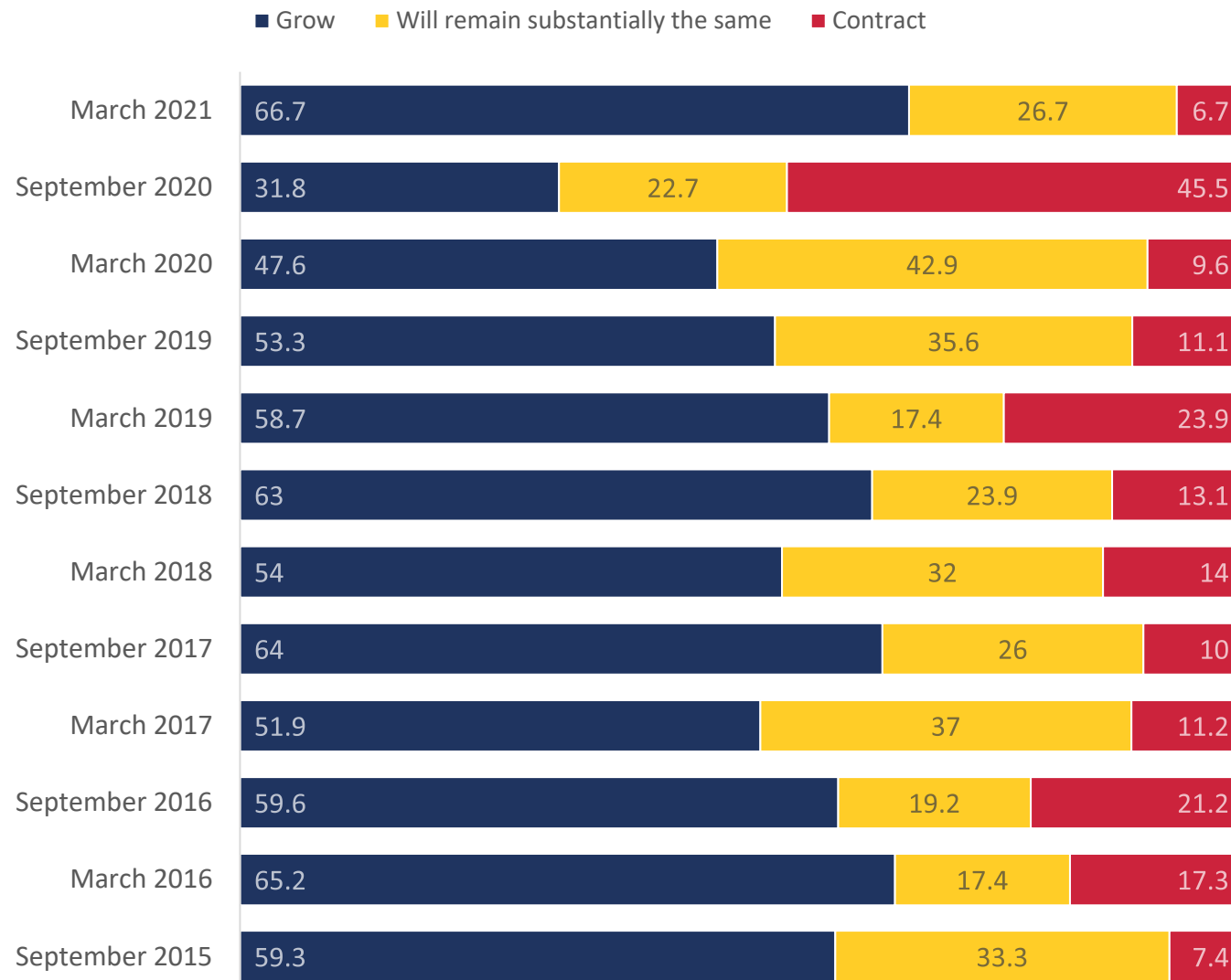
Grow
+34.9



Same
+4.0



Contract
-38.8





Business growth in the following period:



Grow
+30.5

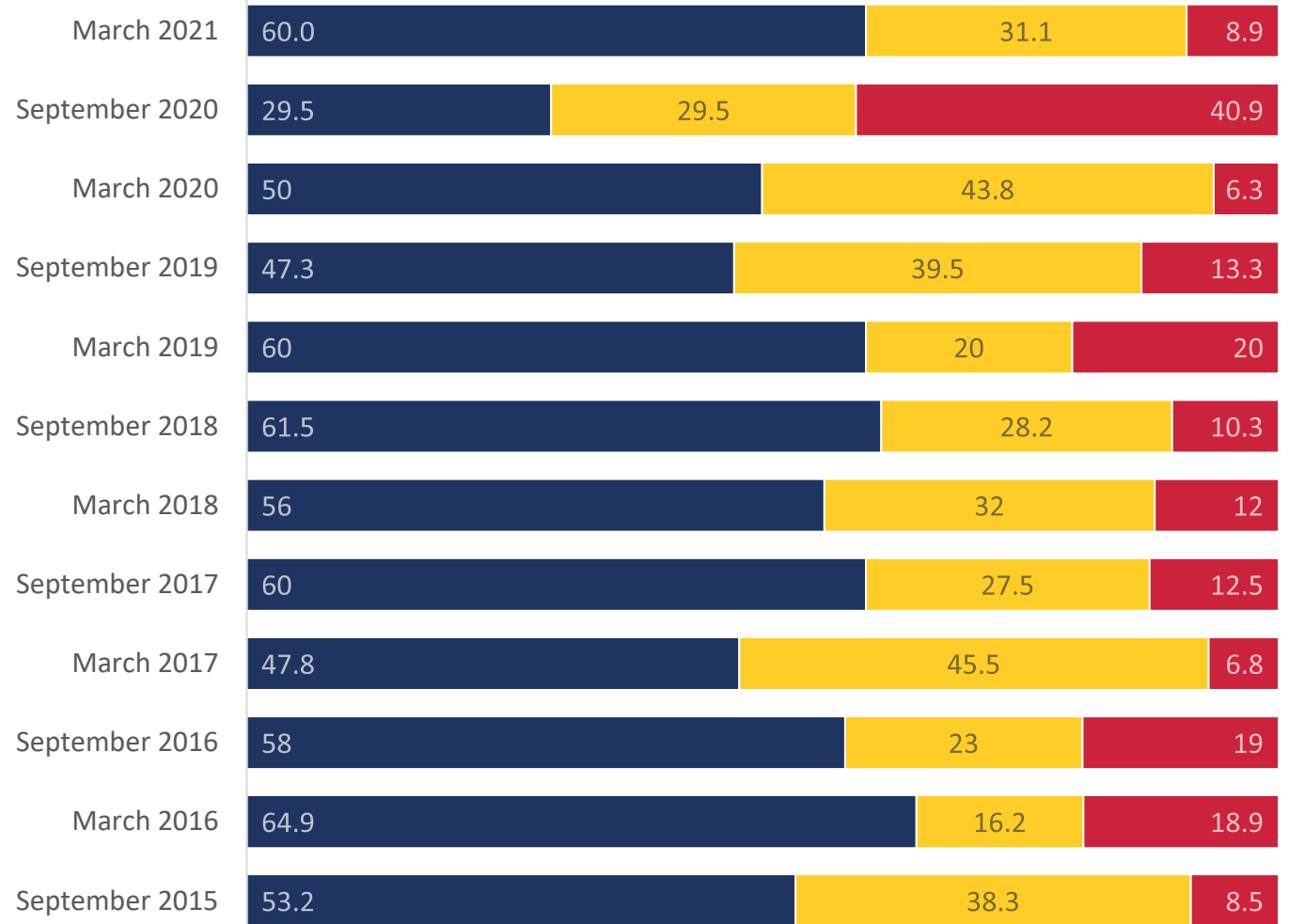


Same
+1.6



Contract
-32

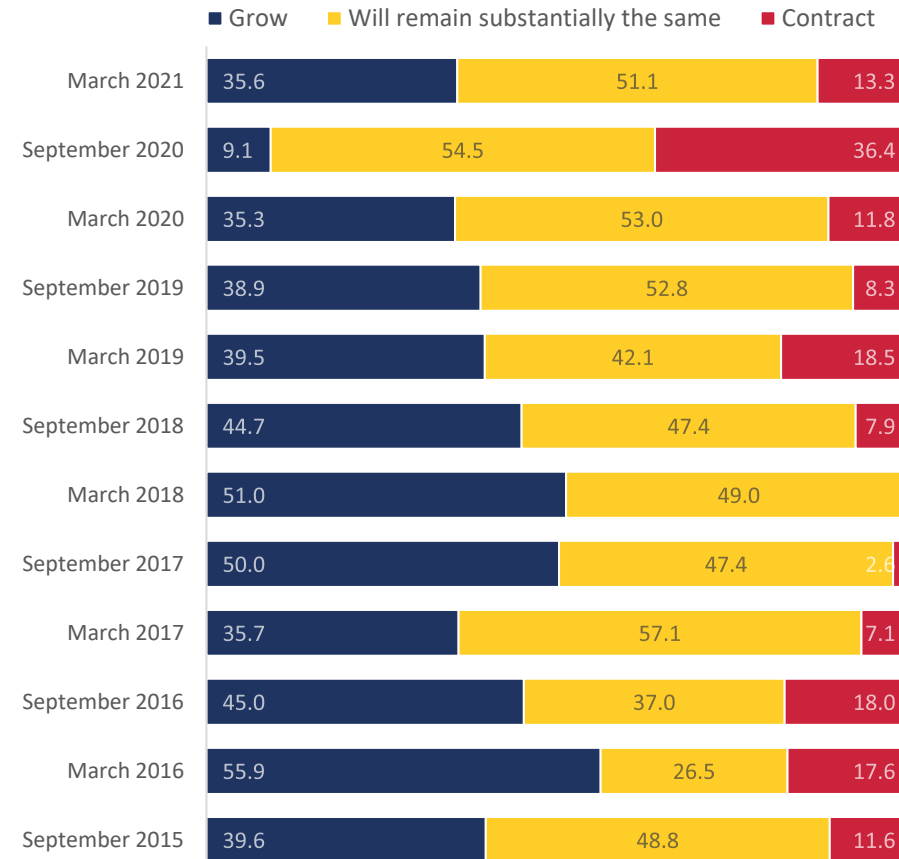
■ Grow ■ Will remain substantially the same ■ Contract



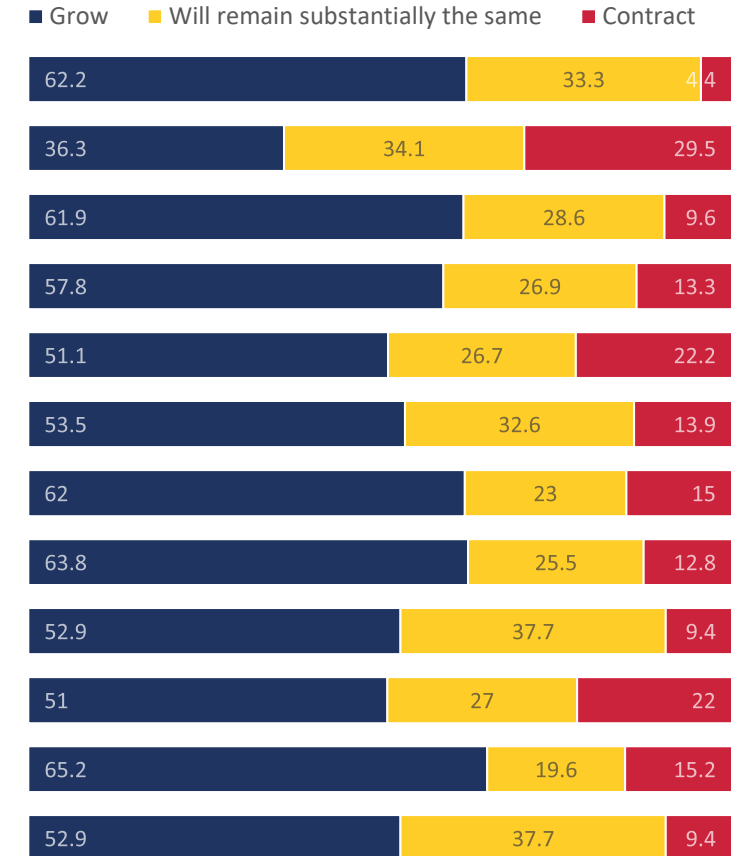


Business growth

Export market



Domestic market





Attractiveness of Romanian projects compared to peer locations

(e.g. in CEE, Europe or could be other international locations)



More
attractive
+6.1

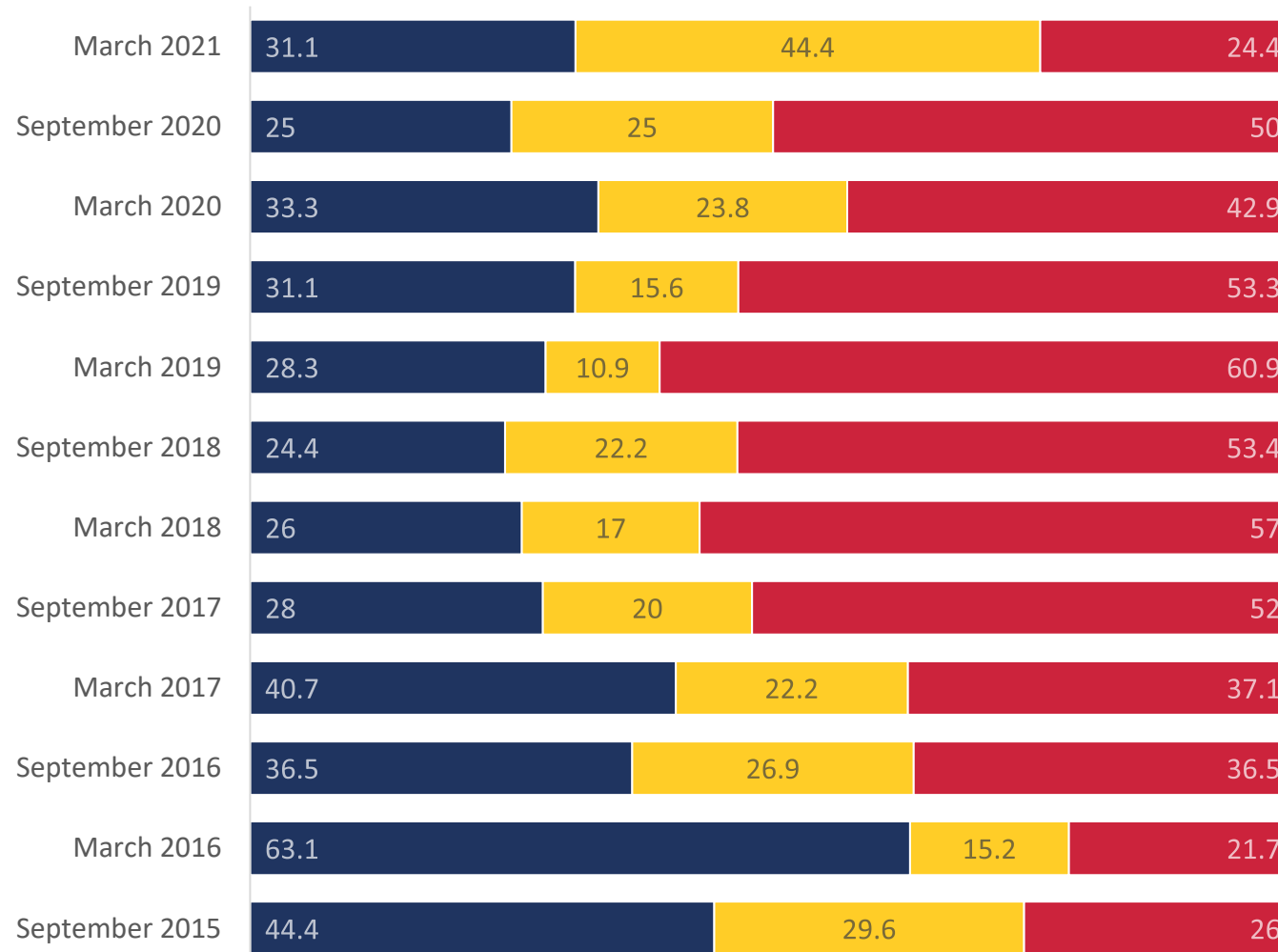


Same
+19.4

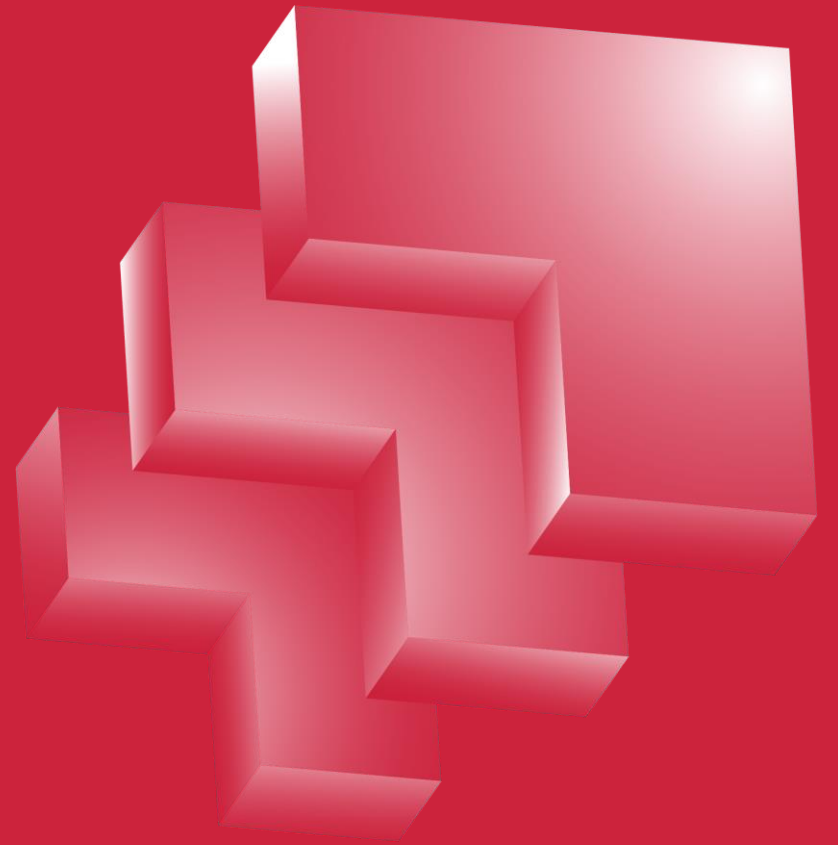


Less
attractive
-25.6

■ More attractive ■ Does not really matter ■ Less Attractive



Year on year





Do you expect the result for the next 12 months compared to prior 12 months to:



Grow
+34.8

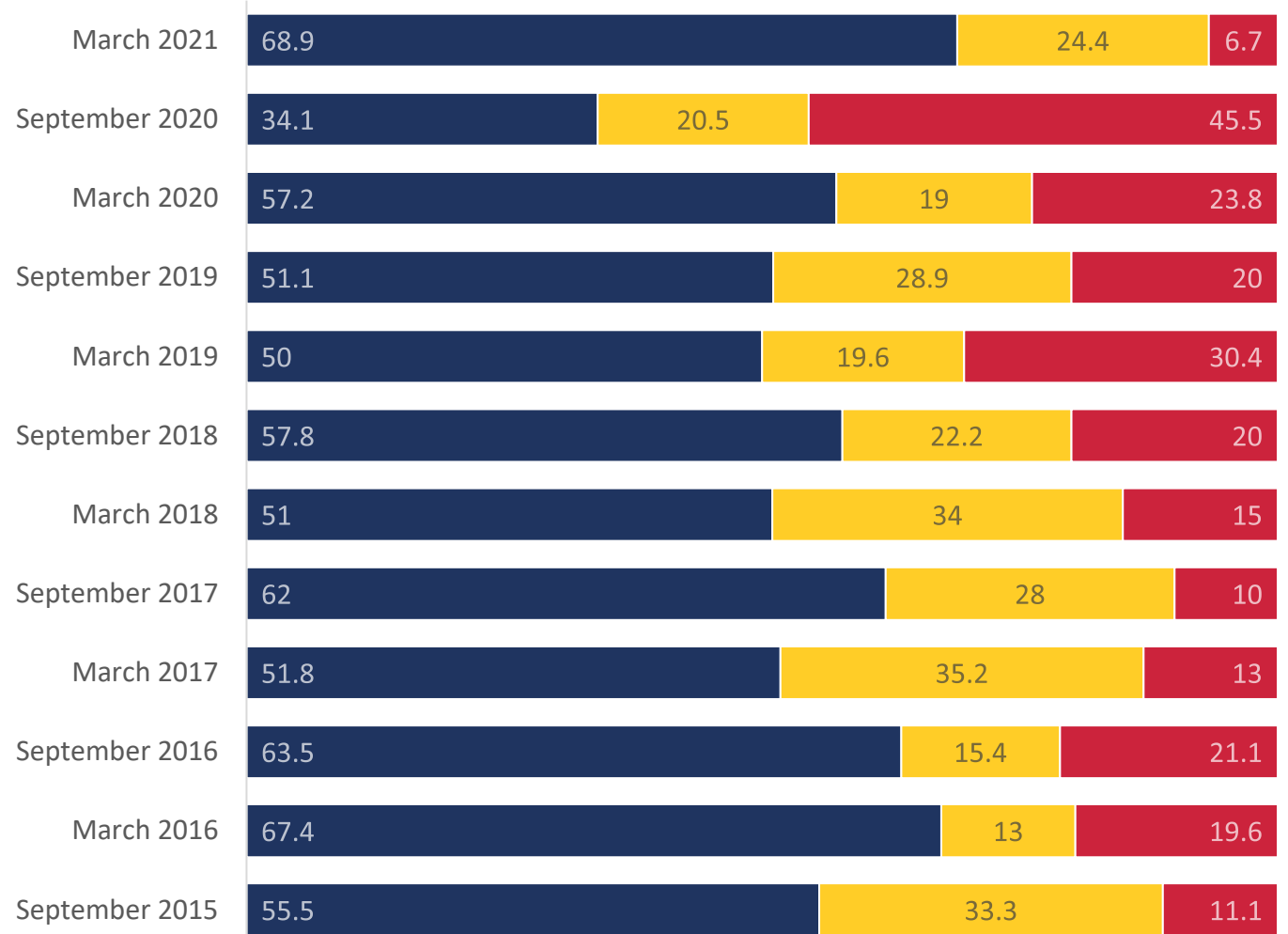


Same
+3.9



Contract
-38.8

■ Grow ■ Will remain substantially the same ■ Contract





Your capital investments planned for the next 12 months compared to prior 12 months are:



Grow
+17.0



Same
+8.3

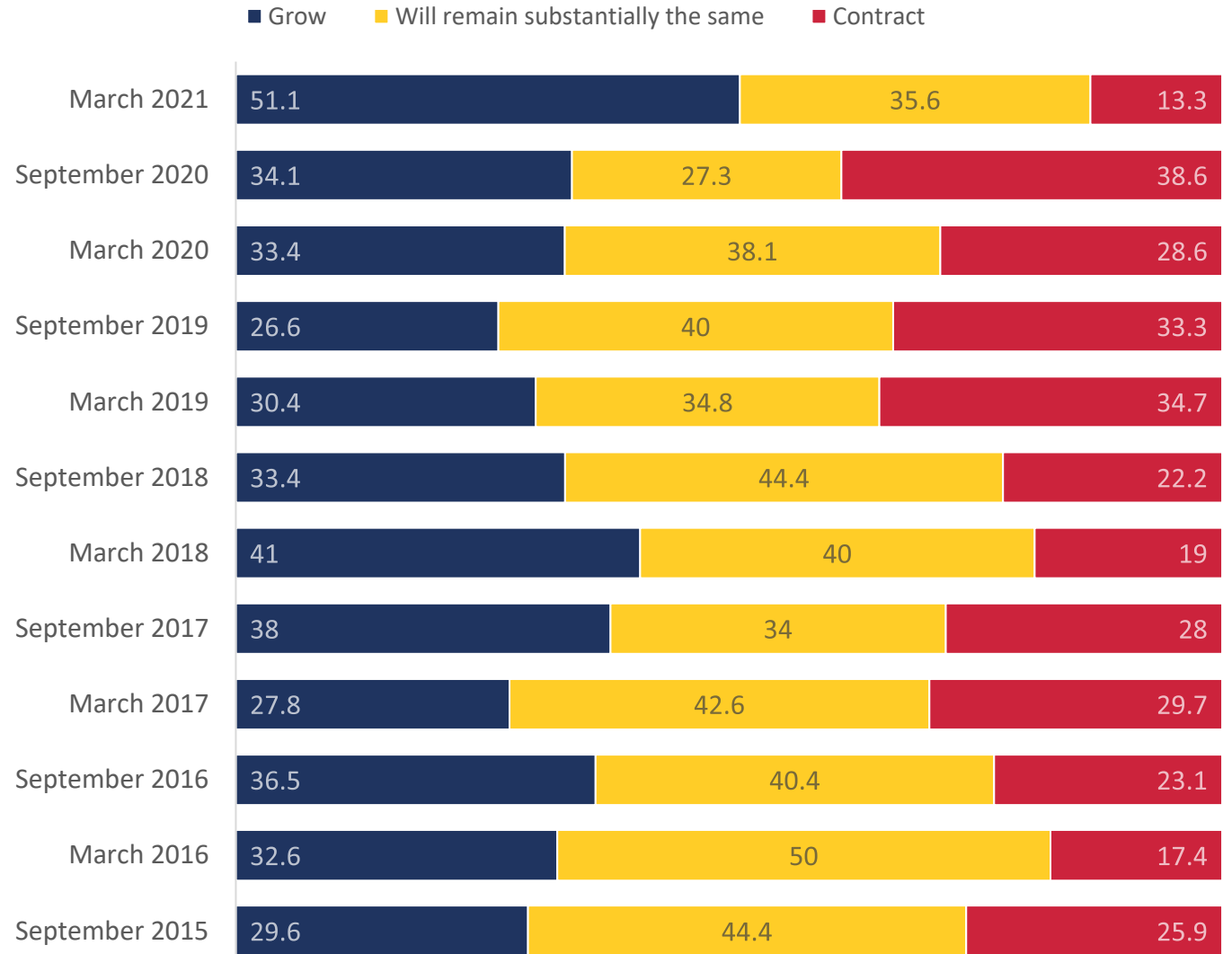


Contract
-25.3

Year on year



Foreign Investors Council





Our workforce plan for the next 12 months is:



Grow
+19.7



Same
+3.4

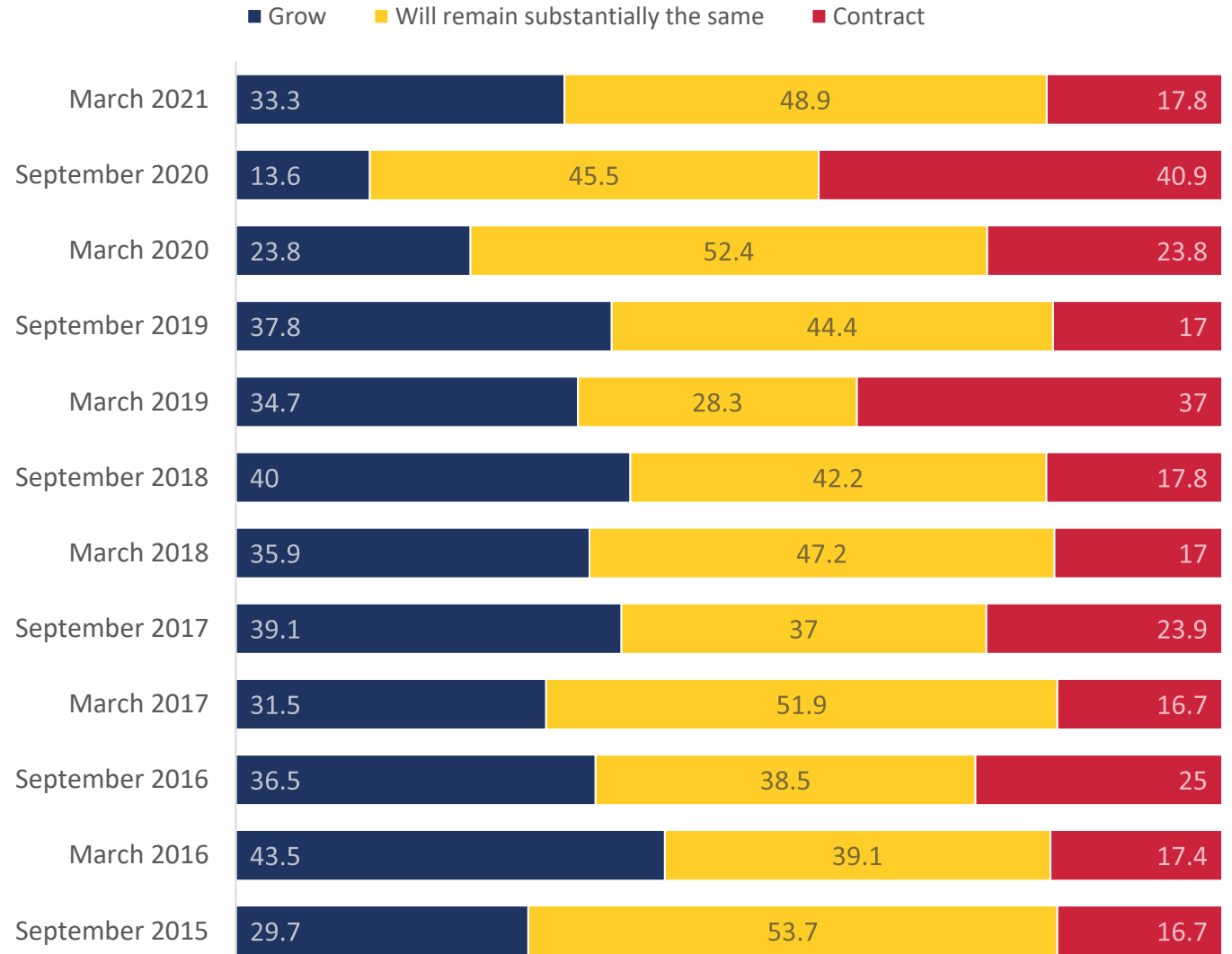


Contract
-23.1

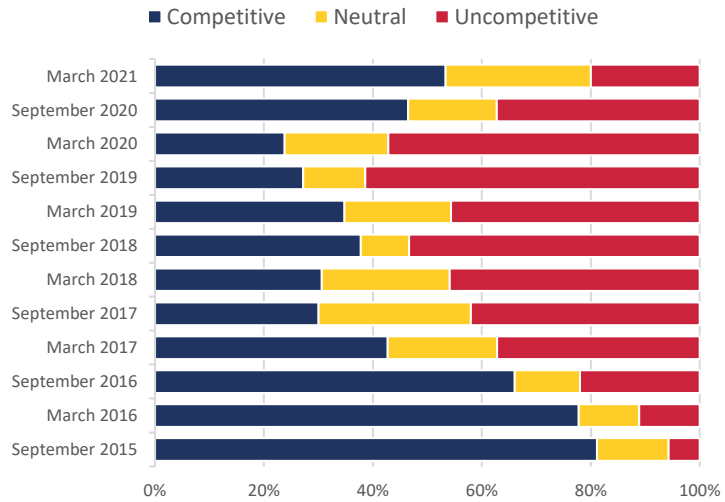
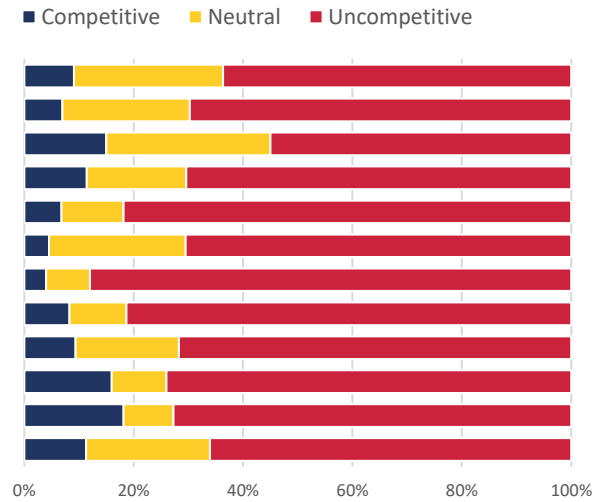
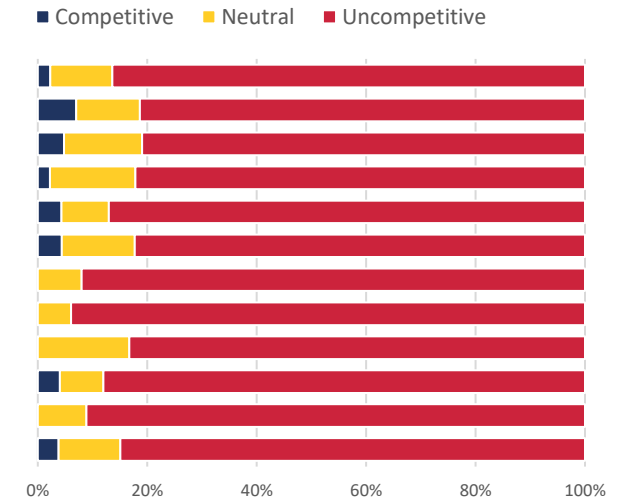
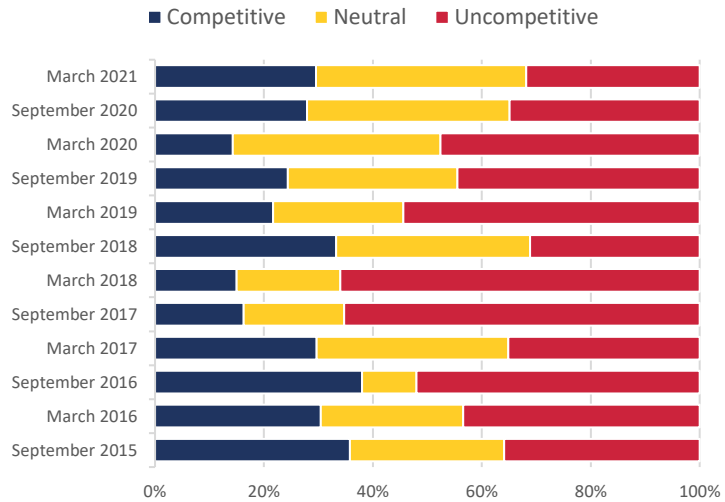
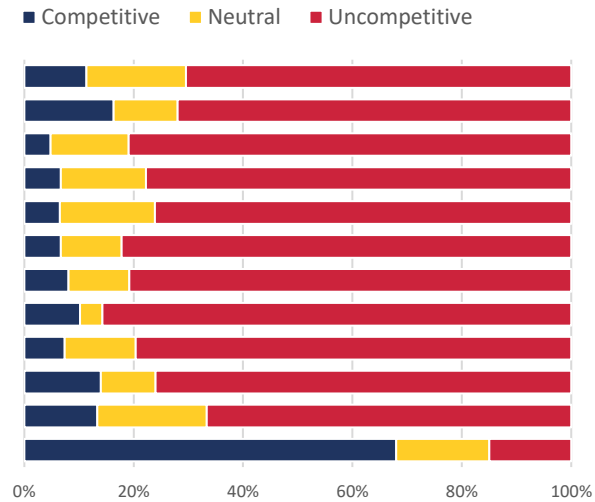
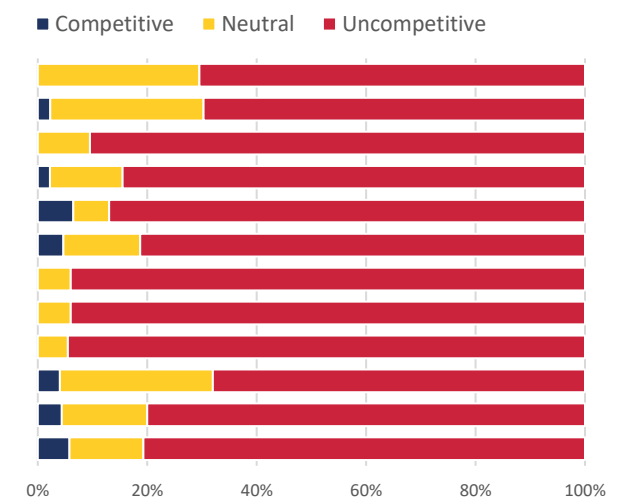
Year on year



Foreign Investors Council



Romania compared to peer locations

Availability of adequate workforce**Regulatory burden****Bureaucracy****Fiscal burden****Infrastructure****Transparency and consistency of application of policies**

Overall environment





The legislative environment affecting the business planning process has become:

Overall environment



Grow
+12.9

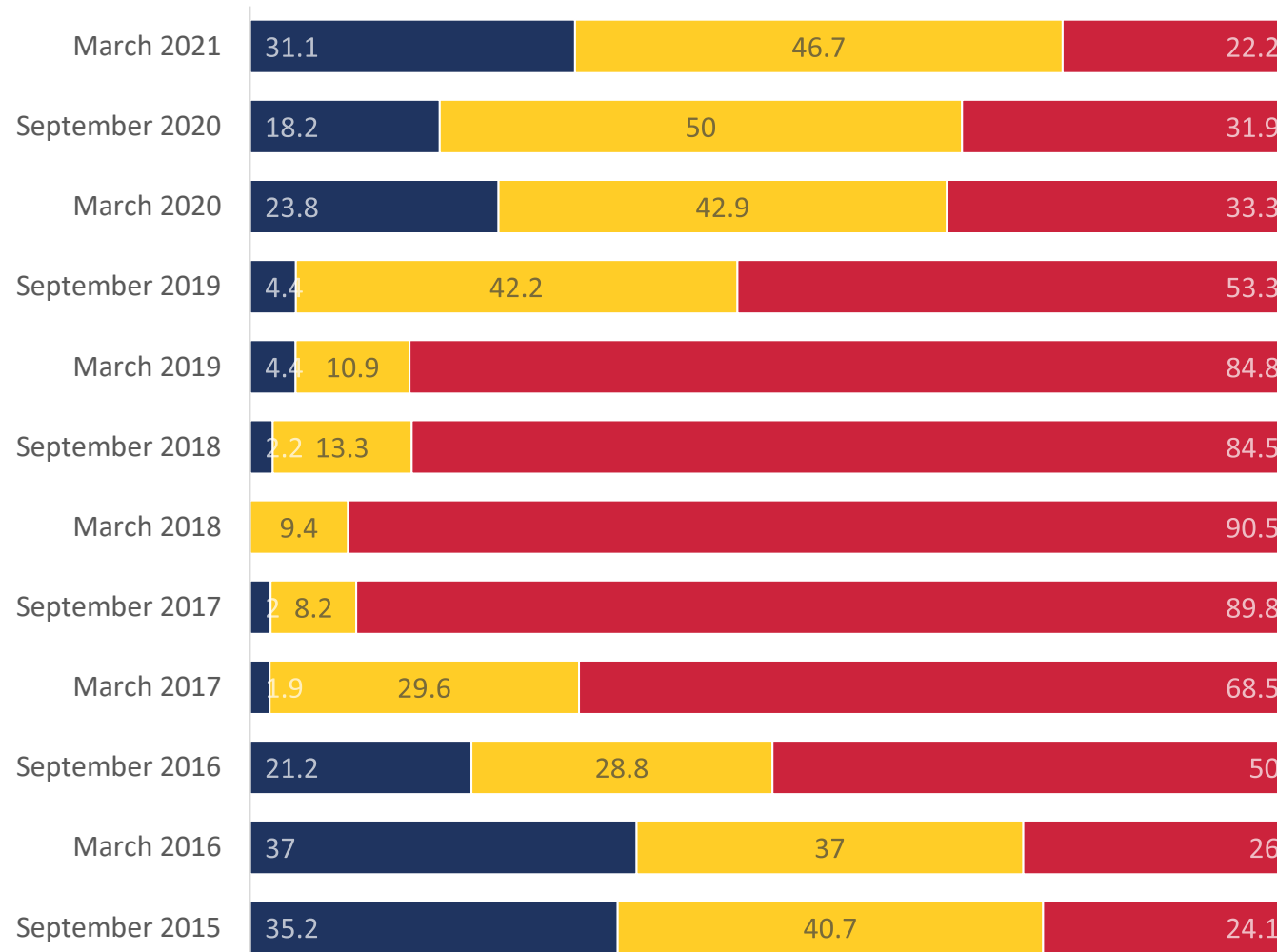


Same
-3.3



Contract
-9.7

■ More predictable ■ Remained the same ■ Less predictable





How would you describe the business environment in Romania, recently?

Overall environment



Grow
+8.4

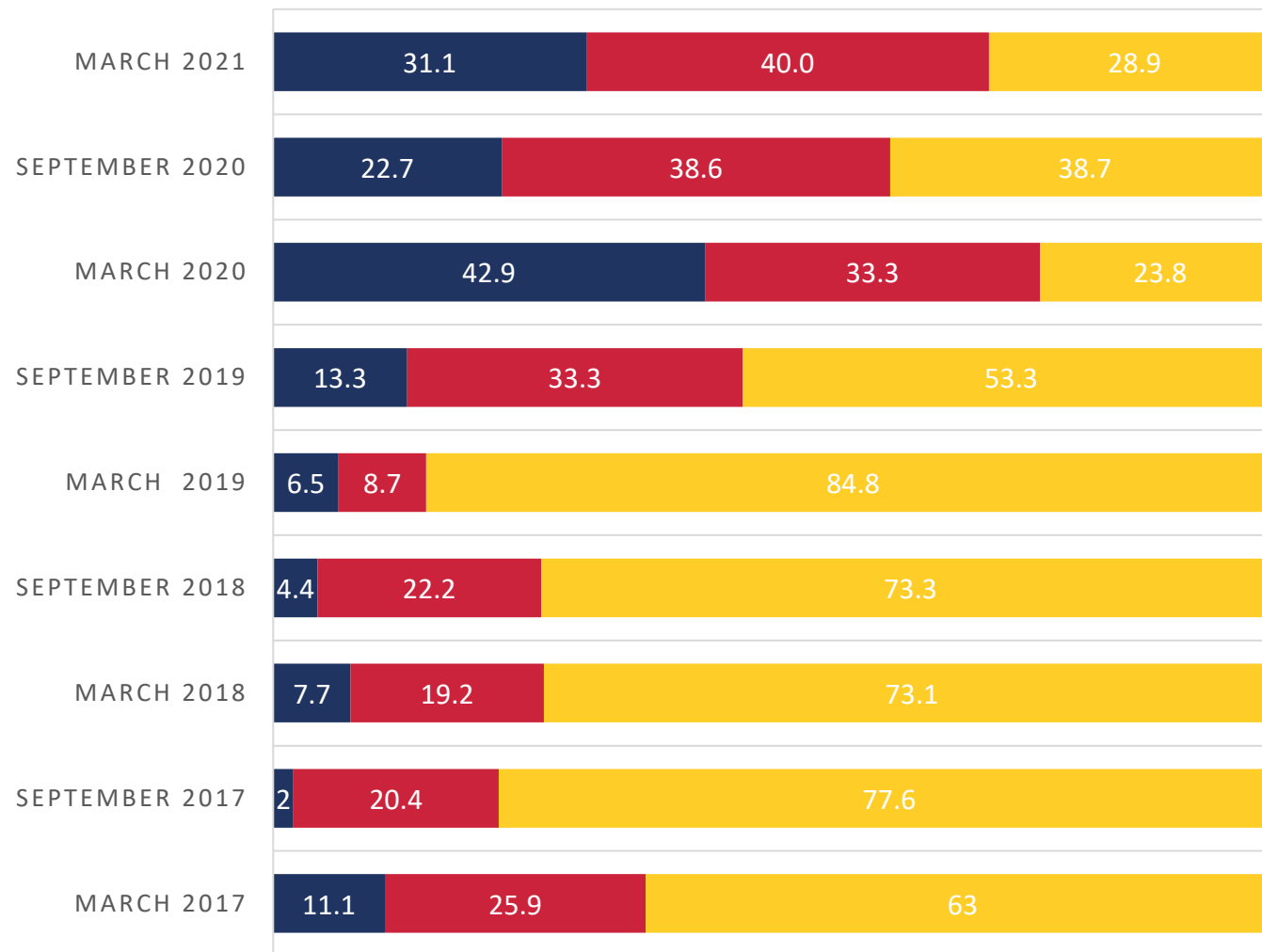


Same
+1.4



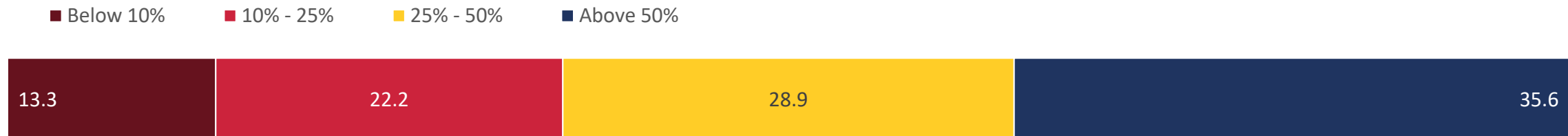
Contract
-9.2

■ Improved ■ No significant changes ■ Worsened





Do you have an estimation of the number of employees within your company, which will continue to work from home for the next 12 months?



Opportunities derived from the experience of last year





Please describe which were the positive impacts your business has experienced in 2020, if any?

■ The acceleration of digital transformation

■ Enhance business agility and flexibility

■ Costs evaluation





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